



The Tennessee Lawyers' Association for Women
P.O. Box 331214, Nashville, TN 37203
Email: tlaw@tlaw.org
(615) 385-5300
www.TLAW.org

CLE PROGRAMS: Preparing for the Successful Mediation and Rainmaking and Business Development

8:30 – 11:45 AM (Central), Friday, June 15, 2007
Sheraton Music City Hotel – Nashville, Tennessee

Registration (Per Session): \$50.00 to Members of TLAW or TBA; \$100.00 to Non-members
(Non-member price includes a year's membership in TLAW)

I. Preparing for the Successful Mediation

Presenters: Jackie Dixon (Moderator and TLAW President), Gail Ashworth, Mary Catherine Kelly, Pamela Reeves, Marietta Shipley, and Jocelyn Wurzburg.

Topic Summary: This portion of the CLE will be presented by TLAW members and Tennessee lawyers with considerable experience in both civil and family law mediation. It will cover the nuts and bolts of how to prepare your case for mediation and will provide examples from several substantive areas of law. This CLE is appropriate for those who will be representing a party in a mediation.

1.5 Hours CLE Credit Requested.

II. Rainmaking and Business Development

Presenters: Susan Keith Baker (Moderator), Tasha Blakney, Paula Flowers, Courtney Hollins, Ann Martin, and Barbara Moss

Topic Summary: This portion of the CLE will be presented by TLAW members and Tennessee Lawyers. It will cover rainmaking and business development techniques from the perspectives of solo practitioners, small firms and big firms and will provide information on what corporations are looking for when hiring outside counsel.

1.5 Hours CLE Credit Requested

Send registration and fees to:

Tennessee Lawyers' Association for Women
P.O. Box 331214
Nashville, TN 37203